

**MICHAEL OWEN MOORE**  
**Professor of Economics and International Affairs**

**Permanent Work Address:**

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**Degrees:**

Ph.D., Economics: University of Wisconsin-Madison, August 1988  
M.S., Economics: University of Wisconsin-Madison, December 1984  
B.A., Liberal Arts (special honors): University of Texas at Austin, May 1979 (magna cum laude, Phi Beta Kappa)

**Fields of Research Interest:**

International Trade Theory, International Trade Policy Analysis, Antidumping, Economics of the Steel Industry, Climate Change and Trade Policy

**Professional Experience:**

Professor, George Washington University, August 2004-present  
Associate Professor, George Washington University, August 1994-July 2004  
Assistant Professor, George Washington University, August 1988-1994  
Visiting Lecturer, Fondation Nationale des Sciences Politiques (Paris France)  
Spring 2000, 2001, 2002, 2004, 2005, and 2006

Administrative Positions

(Founding) Director, Institute for International Economic Policy, July 2007-July 2009  
(Founding) Program Director, International Trade and Investment Policy, 1997-98,  
2001-02, 2004-2007, 2010-present  
Program Director, International Affairs Program, 1993-94, 1995-97  
Associate Dean, Elliott School, George Washington University, 1995-1997

Public Service/Consultancies

Senior Economist (International Trade), White House Council of Economic Advisers,  
(July 2002- July 2003)  
Consultant, White House Council of Economic Advisers (July 2003-October 2003)  
Consultant/Instructor, Foreign Service Institute of the Department of State (December  
1992, 1997-2002, 2004, 2005, 2006, 2009)  
Consultant/Instructor, SAIC (2005-present)  
Consultant, World Bank, Summer 2007  
Consultant, Department of Commerce, 1989  
Consultant, U.S.-UAE Business Council, 2007-2010.  
Consultant, General Dynamics 2008.

**Teaching Experience:**

The George Washington University:  
Undergraduate and Master's level: International Trade Theory  
Undergraduate and Master's level: International Macroeconomics

Master's level course: Economics of U.S. Trade Policy  
Ph.D. level: International Trade Theory.

**Publications:**

1. "Trade Liberalization and Antidumping: Is There a Substitution Effect?" with Maurizio Zanardi., Forthcoming in Review of Development Economics
2. "Does Trade Liberalization Affect the Composition of Government Spending in Developing Countries," with Maurizio Zanardi, Forthcoming in International Tax and Public Finance
3. "Location Decisions of Heterogeneous Multinational Firms," with Maggie Chen, Journal of International Economics, vol. 80, no. 2, pp. 188-199, March 2010.
4. "Why Don't Foreign Firms Cooperate in Antidumping Investigations?: An Empirical Analysis" with Alan Fox, Review of World Economics, vol. 145, no. 4, pp. 597-613, January 2010.
5. "Does Antidumping Use Contribute to Trade Liberalization? An Empirical Analysis" with Maurizio Zanardi, Canadian Journal of Economics, vol. 42, no. 2, pp. 469-495, May 2009.
6. "Antidumping Reform in the Doha Round: A Pessimistic Assessment" Pacific Economic Review, vol. 12, no. 3, pp. 335-379. August 2007.
7. "Initiating U.S. Free Trade Partners: How Do Potential Partners Stack Up?" with Alissa Bellotti, International Trade Journal, vol. 21, no. 2, pp. 161-189, April 2007.
8. "US "Facts Available" Antidumping Decisions: An Empirical Analysis" European Journal of Political Economy, vol. 22, no. 3, pp. 639-652, September 2006.
9. "An Econometric Analysis of US Antidumping Sunset Review Decisions" Review of World Economics, vol. 142, no. 1., pp. 122-150, 2006.
10. "VERs vs. Price Undertakings Under the WTO" Review of International Economics, vol. 13, no. 2, pp. 298-310, May 2005
11. " 'Facts Available' Dumping Allegations: When Will Foreign Firms Cooperate in Antidumping Petitions?" European Journal of Political Economy, vol. 21, no. 1, pp. 185-204, March 2005.
12. "U.S. Trade Policy Challenges," in Henry Nau and David Shambaugh (eds.) Divided Diplomacy and the Next Administration: Conservative and Liberal Alternatives, Elliott School of International Affairs, 2004.
13. "Domestic Welfare Effects of Foreign Strategic Trade Policy" with Philippe Kohler, Journal of Economic Integration, vol. 13, no. 3, pp. 573-586, September 2003.
14. "Commerce Department Antidumping Sunset Reviews: A First Assessment," Journal of World Trade, vol. 36, no. 2, pp. 675-698, August 2002.
15. "Injury-based Protection with Auditing under Imperfect Information," with Philippe Kohler, Southern Economic Journal vol. 68, no. 1, pp. 42-59, July 2001.

16. "The Safeguard Clause, Asymmetric Information, and Endogenous Protection" with Philippe Kohler, Review of International Economics vol. 9, no. 1, pp. 52-67, February 2001.
17. "Antidumping Reform in the US: A Faded Sunset" Journal of World Trade, vol. 33, no. 4, pp. 1-88, August 1999.
18. "Design of an Antidumping Rule with Imperfect Information About Material Injury" with Philippe Kohler, Journal of Economic Integration vol. 13, no. 1, pp. 62-88, March 1998.
19. "European Steel Policies in the 1980s: Hindering Technological Innovation and Market Structure Change?" Review of World Economics/Weltwirtschaftliches Archiv, vol. 134, no. 1, pp. 42-68, 1998
20. "Made in America?: U.S. Steel Manufacturing in the 1990s: An American Resurgence?." International Executive, vol. 38, no. 4, pp. 431-464, 1996.
21. "The Rise and Fall of Big Steel's Influence on US Trade Policy" in A. Kreuger (ed.) The Political Economy of Trade Protection, University of Chicago Press, 1996.
22. "Steel Protection in the 1980s: The Waning Influence of Big Steel?" in A. Kreuger (ed.) The Political Economy of American Trade Policy, University of Chicago Press, 1996.
23. "Welfare Effects of Introducing Antidumping Rules in a Trade-Liberalizing Country" (with Steven Suranovic), Journal of Economic Integration, vol. 9, no. 2, June 1994.
24. "Lobbying and Cournot-Nash Competition: Implications for Strategic Trade Policy," (with Steven Suranovic), Journal of International Economics, vol. 35, no. 3/4, pp. 367-378, November 1993.
25. "Determinants of German Manufacturing Direct Investment: 1980-1988," Review of World Economics/Weltwirtschaftliches Archiv, vol. 129, no. 1, pp. 120-138, March 1993.
26. "A Welfare Comparison Between VERs and Tariffs Under the GATT" (with Steven Suranovic), Canadian Journal of Economics, vol. 26, no. 2, pp. 447-456, May 1993.
27. "Bureaucratic Trade-Policy Decisions as a Repeated Game," Journal of Institutional and Theoretical Economics, vol. 148, no. 4, pp. 607-629, December 1992.
28. "Lobbying vs. Administered Protection: Endogenous Industry Choice and Welfare," (with Steven Suranovic), Journal of International Economics, vol. 32, pp. 289-303, 1992.
29. "Rules or Politics?: An Empirical Analysis of ITC Antidumping Decisions," Economic Inquiry vol. 30, pp. 446-466, July 1992.
30. "Administration of the Unfair Trade Laws by the Department of Commerce: A Political Economy Analysis," (with Robert Baldwin), in R. Boltuck and R. Litan (eds.), 'Down in the Dumps'- Administration of U.S. Trade Remedy Law, Brookings Institution, 1991.
31. "New Developments in the Political Economy of Protection," in C. Carter, A. McCalla and J. Sharples (eds.), Imperfect Competition and Political Economy, Westview Press, 1990.

## **Working papers and current projects**

“Carbon Tariffs and the Antidumping Analog: A Cautionary Tale”

“There and Back Again: Argentine Contingent Protection in the Post-2007 Financial Crisis Era”

“Does Trade Liberalization Affect the Composition of Government Spending in Developing Countries?” with Maurizio Zanardi.

“Implementing Carbon Tariffs: A Fool’s Errand?” World Bank Policy Research Paper WPS5359 and IIEP working paper 2010-2.

“Does Antidumping Use Contribute to Trade Liberalization? An Empirical Analysis” with Maurizio Zanardi (published in Canadian Journal of Economics). IIEP Working Paper 2008-1.

“Firm Level Productivity: An Empirical Analysis of Multinational Entry and Exit” with Maggie Chen (published in Journal of International Economics) IIEP Working Paper 2008-2.

“Trade Liberalization and Antidumping: Is There a Substitution Effect?” (with Maurizio Zanardi) (forthcoming in Review of Development Economics) IIEP Working Paper 2008-9.

“Why Don’t Foreign Firms Cooperate in U.S. Antidumping Investigations?: An Empirical Analysis” with Alan Fox (U.S. International Trade Commission), (published in Review of World Economics) IIEP Working Paper 2008-17.

“Sanctuary Markets and Antidumping: An Empirical Analysis of U.S. Exporters”

"National Welfare with Multiple Sources of Protection," (with Steven Suranovic), George Washington University Department of Economics Discussion Paper #D-9107.

"Lobbying, Imperfect Information, and Optimal Trade Policy under Imperfect Competition." (with Steven Suranovic) George Washington University Department of Economics Discussion Paper #D-9205.

"Predicting U.S. Foreign Exchange Market Interventions: 1985-1989" George Washington University Department of Economics Discussion Paper #D-9210.

"The Battle over the Steel VRA Extension in 1989: CASUM vs. Big Steel" case study prepared for the Pew Faculty Fellowship in International Affairs.

## **Other professional publications**

"Un rechazo a la reacción (translation: Rejecting Reaction)" in *El conservadurismo en Estados Unidos y Canada, Mexico*: National Autonomous University of Mexico, 1997, pp. 169-180

"The World Trade Organization" in The World Book Encyclopedia, World Book, Inc., 2000.

“Antidumping” in Princeton Encyclopedia of the World Economy (2009)

**Presentations:**

1. "Sanctuary Markets and Antidumping: An Empirical Analysis of U.S. Exporters." European Trade Study Group, Rome, September 2009.
2. "Trade Liberalization and Antidumping: Is There a Substitution Effect?" with Maurizio Zanardi, Canadian Economics Association, May 2008.
3. "Does Antidumping Use Contribute to Trade Liberalization? An Empirical Analysis" with Maurizio Zanardi, World Bank conference on Antidumping and Developing Nations, Paris, December 2006.
4. "Does Antidumping Use Contribute to Trade Liberalization? An Empirical Analysis" with Maurizio Zanardi, U.S. International Trade Commission seminar, October 2006.
5. "Antidumping Use Contribute to Trade Liberalization? An Empirical Analysis" with Maurizio Zanardi, World Bank Trade Seminar, September 2006
6. "Why Don't Foreign Firms Cooperate in Antidumping Investigations?: An Empirical Analysis" with Alan Fox, presented at Tilburg University, Netherlands, Department of Economics seminar March 2006
7. "Why Don't Foreign Firms Cooperate in Antidumping Investigations?: An Empirical Analysis" with Alan Fox presented at Midwest International Economics Group conference in Michigan State University, April 2006.
8. "Prospects for US Antidumping Reform: A Pessimistic Assessment" presented at the University of Hong Kong conference on Economics of the Doha Round, December 2005.
9. "Why Don't Foreign Firms Cooperate in Antidumping Investigations?: An Empirical Analysis" with Alan Fox, presented at Southern Economics Association, November 2005 and George Washington University Trade/Development workshop, November 2005.
10. "Initiating U.S. Free Trade Partners: How Do Potential Partners Stack Up?" presented at the U.S. International Trade Commission, April 2005
11. "An Econometric Analysis of US Antidumping Sunset Review Decisions" presented at the American Economics Association meetings, January 2005
12. "Initiating U.S. Free Trade Partners: How Do Potential Partners Stack Up?" presented at the Southern Economics Association meetings, November 2004
13. "An Econometric Analysis of US Antidumping Sunset Review Decisions" presented at Midwest International Economics Group meetings, April 2004.
14. "The Bush Administration Trade Policy: Abandoning Multilateralism?" presented at Georgetown University, BMW Center for German and European Studies, April 2004.

15. "The Bush Administration Trade Policy: Abandoning Multilateralism?" presented at the U.S. Consulate, Paris, France, March 2004.
16. "An Econometric Analysis of US Antidumping Sunset Review Decisions" presented at US International Trade Commission, February 2004.
17. "An Econometric Analysis of US Antidumping Sunset Review Decisions" presented at July 2003 Western Economics Association.
18. "'Facts Available' Dumping Allegations: When Will Foreign Firms Cooperate in Antidumping Petitions?" presented to the US International Trade Commission, February 2002.
19. "VERs vs. Price Undertakings Under the WTO" presented at the World Trade Organization weekly economics seminar and the Midwest International Economics Association at Penn State University, September 2001.
20. "'Facts Available' Dumping Allegations: When Will Foreign Firms Cooperate in Antidumping Petitions?" presented at the Midwest International Economics Association meeting at the University of Wisconsin, May 2001.
21. "VERs vs. Price Undertakings Under the WTO" presented at the International Trade and Finance Association annual meeting, Montpellier, France, June 2000.
22. "Prospects for Antidumping Reform: A Pessimistic Assessment" presented at the Free University of Berlin, July 1999 and the International Trade and Finance Association annual meeting, Casablanca Morocco, June 1999.
23. "Stopping Antidumping Abuse in a Model of Imperfect Information" presented at the National University of Singapore, July 1998.
24. "Is the US Turning Protectionist?" presented at the National University of Singapore and the Malaysian Ministry of International Trade and Investment, July 1998.
25. "Prospects for Antidumping Reform: A Pessimistic Assessment" presented at the National University of Singapore, July 1998.
26. "Proposed Department of Commerce Procedures in Antidumping Sunset Reviews" presented at a Brookings Institution conference on Antidumping Sunset Reviews, November 1997
27. "European Steel Policies in the 1980s: Hindering Technological Innovation and Market Structure Change?" presented at Southern Economic Association Meetings, November 11, 1996
28. "European Steel Policies in the 1980s: Hindering Technological Innovation and Market Structure Change?" presented to the Trade Workshop, US International Trade Commission, October 1996
29. "Lobbying, Imperfect Competition, and Optimal Trade Policy under Imperfect Competition." Conference on Recent Developments in International Economics. Paper presented at Aix en Provence, France. June 1995.

30. "Technological Innovation and Market Structure in the European Steel Industry" presented at Fondation National des Sciences Politiques, Paris, May 1995.
31. Johns Hopkins University SAIS-Bologna Center. Paper presented: "European and American Responses to the Steel Crisis." Bologna, Italy. November 1994.
32. NBER Conference. Paper presented: "The Rise and Fall of Big Steel's Influence on US Trade Policy." Washington DC. September 1994.
33. International Studies Association Meetings, 1 April 1994. Paper Presented: "U.S. Steel Manufacturing in the 1990s: A Brightening Future."
34. National Bureau of Economic Research, 3 February 1994. Paper presented: "Steel Protection in the 1980s: The Waning Influence of Big Steel".
35. Georgetown University Microeconomics Workshop, 6 April 1993. Paper presented: "Lobbying, Imperfect Competition, and Optimal Trade Policy under Imperfect Competition"
36. Canadian Economics Association meetings in Prince Edward Island, Canada, June 1992. Paper presented: "Lobbying and Cournot Competition: Implications for Strategic Trade Policy."
37. Midwest International Economics Association in Evanston, IL at Northwestern University, June 1991. Paper presented: "Lobbying and Imperfect Competition: Implications for Strategic Trade Policy."
38. National Bureau of Economic Research conference on the Political Economy of International Market Access, February 1992. Discussant for "International Threats and Internal Politics: Brazil, the European Community and the United States, 1985-1987" by John Odell.
39. International Trade Commission, November 1991. Paper presented: "National Welfare with Multiple Sources of Protection."
40. Brookings Institution Conference on Department of Commerce Administration of Unfair Trade law, held in Washington, D.C., November 27, 1990. Paper presented: "Administration of the Trade Remedy Laws by the Department of Commerce: A Political Economy Analysis."
41. National Bureau of Economic Research conference on Empirical Studies of Commercial Policy, March 1990. Discussant for "Rules versus Discretion: An Empirical Analysis" by Robert Staiger and Guido Tabellini.
42. Midwest International Economics Association in St. Louis, Missouri at Washington University, October 1989. Paper presented: "Lobbying vs. Administered Protection: Endogenous Industry Choice and Welfare."
43. International Agricultural Trade Consortium Meeting, held in Montreal, Canada July 1989. Paper presented: "New Developments in the Political Economy of Protectionism."
44. World Bank Trade Group, April 1989. Paper presented: "Rules or Politics?: An Empirical Analysis of ITC Antidumping Decisions."

### **Fellowships and Grants Received**

GW-Center for International Business Education and Research, 2008, 2009, and 2010.

GW Center for the Study of Globalization, 2001.

Deutscher Akademischer Ausstauschdienst (DAAD) Travel Award for “Germany and the Euro” program, Summer 1999.

Fulbright Fellowship for European Community Affairs, 1994-1995.

German-Marshall Research Fellowship, 1994-1995.

PRIDE award, University Teaching Center, George Washington University, 1994.

Pew Faculty Fellowship in International Affairs, 1993.

Junior Scholar Incentive Award, George Washington University, 1992

University Facilitating Fund Grant, George Washington University, 1991

Fellow, Wisconsin Alumni Research Foundation (WARF) Dissertation Fellowship, 1987/1988

Fellow, DAAD, Dissertation Research Award for study in Germany, 1985/1986

WARF non-resident scholarship, 1982/1983

### **Foreign Language Proficiency:**

German: Reading, writing and speaking--fluent

French: Reading--good. Speaking--fair

Spanish: Reading--good. Speaking--fair

### **Referee for:**

American Economic Review, Canadian Journal of Economics, European Economic Review, Economic Inquiry, Economica, Economics and Politics, European Journal of Political Economy, International Review of Economics and Finance, Journal of Economic Integration, Journal of International Economics, European Journal of Political Economy, National Science Foundation. Public Choice, Review of International Economics, Southern Economic Journal, World Trade Review

### **Selected Media Contributions:**

Marketplace (2009)---German economic growth

Voice of America (2009)---US auto bailout

Columbia National Radio (2008)---US Trade Policy

New Orleans Time-Picayune (2007)---Antidumping case against shrimp imports

Boston Globe (2002)—Bush administration trade decisions

Financial Times Op-Ed (March 15, 2002)----“Bush Administration Steel Decision is Bad for America”

Bloomberg (2001) —WTO meeting in Doha, Qatar

New Zealand Radio (2001)—US/EU banana trade dispute

Knight-Ridder (2001)—President Bush’s tax policies

ABC News (2001)--US/Canada lumber dispute

Bloomberg (2001) —Candidate Bush’s tax policies

NBC Nightly News, MSNBC, CNBC (December 1999)----Seattle WTO meetings

N24 (German News Channel) (2001)—Commentary on state of US economy

CNN (1999)---Steel quota bill.

Washington Post Op-Ed (February 10, 1999)—“Bending Over Backwards for Steel”

BBC (May 1998)—Current US/EU trade relations

Voice of America (April 1998)—Impact of the euro on the US

National Television of Chile (January 1998)—Antidumping disputes between the US and Chile

CNN International (July 1997)—Burma accession to ASEAN

National Public Radio (November 1994)—Trade disputes between the US and Europe

References available on request.